

Montefiore Investment announces the successful raise of its latest €420 million fund, significantly exceeding initial targets

Paris, July 22nd 2016. Montefiore Investment, the leading investor in French service SMEs, today announced the final **closing of Montefiore Investment IV, a €420 million fund, thus hitting its hardcap.**

This fundraising, with an initial target of €350 million, was realized in only 3 months and represents a true vote of confidence from investors. It confirms Montefiore Investment's position as a leading investment platform in French growth oriented service SMEs. The Fund was significantly oversubscribed, with substantially reduced investor demand to meet the hardcap. This fundraising brings Montefiore Investment's total assets under management to over one billion euros.

Jean-Marc ESPALIOUX, Managing Partner, comments: *« As for our previous funds, we received commitments way beyond our targets. We are proud of the unique quality and depth of our investor base. In addition to our existing investors, the vast majority of whom decided to pursue the story with us, we are happy to welcome several new reference investors, both French and international, thus enabling us to continue to diversify the geographical origin and the typology of our investors. »*

Institutional investors account for 75% of total commitments received for Montefiore Investment IV. Amongst them, funds of funds were selectively added and the number of very long term investors (insurance companies, banks, pension and government funds, university endowment funds) significantly increased. Furthermore, the share of international investors went up to 60%, alongside major new French investors. Montefiore Investment now counts North American (USA, Canada), Asian (Korea, Japan) and Australian investors, on top of a strong European investor base.

Daniel ELALOUF, Managing Partner, adds: *« We intend to keep pursuing our « Focus & Growth » strategy, which remained unchanged since our inception and continues to prove relevant, as evidenced by the profitable growth of our portfolio companies.*

If the size of our core operations and our investment tickets remain substantially similar, the amounts raised for Montefiore Investment IV will enable us to support our investments to a larger extent and in the long term, depending on the agreed project and strategy. We also plan to back a larger number of companies and thus to progressively strengthen the team. »

Eric BISMUTH, CEO, concludes: *« This successful fundraising rewards the work of a highly experienced and continuously strengthened team, combining deep sector expertise, a culture of entrepreneurship as well as a unique know-how in strategically backing our portfolio companies. Our ability to position ourselves as the specialists in transforming French service SMEs in larger, usually also international, players is reflected in our long-term performance, which stands amongst the best in Europe. »*

Montefiore Investment reports one of the best long-term track records in Europe with a 20% net investor IRR over a ten-year period. Furthermore, more than 70% of this performance comes from portfolio companies' growth. Indeed, companies backed by Montefiore Investment funds report an annual average growth rate north of 15% in the long term, two thirds of which are realized abroad.

Montefiore Investment realized 4 new investments in 2015 (Interflora, Voyageurs du Monde, DSO and Biolab) as well as 15 build-up operations. Since the beginning of the year, the firm achieved 3 divestments (B&B, Demos and ISPS) and realized two additional transactions (MisterFly and Isabel Marant).

For this successful fund raising, Montefiore Investment has been advised by ELM Capital and Clifford Chance.

About Montefiore Investment

Founded in 2005, Montefiore Investment is the leading French investor in locally supplied services. In 10 years, the firm demonstrated its ability to turn French SMEs into true European "champions". Thanks to its strong sector expertise and know-how, Montefiore Investment supports companies in their growth strategies. Its track record has enabled to position the firm as a major player in mid-market private equity. Based in Paris and led by 3 partners, Eric BISMUTH, Daniel ELALOUF and Jean-Marc ESPALIOUX, Montefiore Investment now manages around one billion of equity. Selected investments include: Interflora, Voyageurs du Monde, Isabel Marant, MisterFly or BVA.

For additional information: www.montefiore.fr

Advisors:

Documentation and placement: ELM Capital (Etienne Deshormes and his team), Lawyers: Clifford Chance (Xavier Comaills, Marie Preat, Charles Ouaknine, Stéphanie Guers), Due Diligence: Strategy & (Olivier Vialle)